



Get Connected with...

# Speed Networking

Because Construction Is STILL A Relationship Business

- Are you looking for a way to meet new General Contractors?
- Is your day too full to market your subtrade to the GCs who don't know you?
- Do you want an efficient way to network with all the GCs that are submitting bids for projects you want?

If you said **YES**, then get connected at "Speed Networking" night with Mid Atlantic BX.

As our valued Subcontractors, you will have the opportunity to meet and connect with **20 General Contractors**. You will visit each GC table for 4 minutes, where you can **exchange general information and business contacts**. Seating is **limited to 20 Subcontractors, with a maximum of 2 company representatives**. Food and beverages will be included in the cost. Don't miss this opportunity to meet, face-to-face and build the relationships that will support your future projects.

**Space is LIMITED to 20 Subcontractors - Don't wait, REGISTER TODAY!**

**Date:** Thursday, March 18th  
**Location:** Appalachian Brewing Company (Abbey Bar - 2nd Floor)  
 50 North Cameron Street  
 Harrisburg, PA 17101  
**Time:** 4:00pm - 8:00pm (please plan to arrive **NO LATER THAN 5:45pm** to register, your session will begin promptly at 6:15pm)  
**Cost:** \$100 (includes food, beverages and space for 2 company representatives)  
**Registration deadline:** March 11th

**YES**  
 Register  
**ME NOW!**

Company Name \_\_\_\_\_

**Company Representatives Attending:**

Name \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

Name \_\_\_\_\_ Title \_\_\_\_\_ Email \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

**Method of Payment**       Check (Payable to Mid Atlantic BX)       Credit Card (Visa/MC/AmEx)

Name (as it appears on card) \_\_\_\_\_ Billing Zip Code \_\_\_\_\_

Credit Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_ CV2 Code \_\_\_\_\_

Please return your **registration form with payment to:** Mid Atlantic BX, **2501 North Front Street, Harrisburg, PA 17110** or fax to **717.635.2042**.  
 For additional information contact **Megan at 1.866.499.COOL** or email **Megan@MidAtlanticBX.com**  
 Your **registration is your commitment to attend** - there are **NO REFUNDS for cancellations - substitutions are permitted!**

# Format & Schedule



**3:30-4:00** Session 1 Registration, General Contractors meet the Design Firms  
(food and beverages will be available at this time)

**4:00-5:45** Session 1 (General Contractors meet the Design Professionals)  
Each GC will move through the Design Professional's table locations  
**4 minutes maximum at each table**

**5:45-6:15** Session 2 Registration, Subcontractors meet the GCs  
(food and beverages will be available at this time)

**6:15-8:00** Session 2 (Subcontractors meet the General Contractors)  
Each Subcontractor will move through the GCs' table locations  
**4 minutes maximum at each table**

- Marketing materials will be **limited to business cards and small brochures ONLY!**
- **The four minute times will be strictly enforced to ensure that you have time to meet with EACH company.**
- **Agenda times are FIRM** - if you are not available at your starting location for the session, you will not have the opportunity to meet with the General Contractors you have already passed.
- **This event WILL SELL OUT** - if you have registered for this event and your company does not attend, you will be assessed a \$250 penalty - please respect the attendees who are looking forward to meeting you by marking your calendar when you register!
- There will be ample opportunities for you to **network between sessions or after the event.**

## Each Subcontractor will be provided with:

Opportunity for up to two representatives from your company to:

- Meet with 20 General Contractors
- Enjoy complimentary beer, soda, iced tea and bottled water (a cash bar will be available for wine and mixed drinks)
- Enjoy a large selection of appetizers



# Appalachian Brewing Company

The Appalachian Brewing Company (ABC) is located in an historic building at 50 North Cameron Street in Harrisburg. ABC was the first brewery in the Pennsylvania Capital. The second floor Abbey Bar at ABC features fresh innovative cuisine to match the tremendous selection of handcrafted ales and lagers. The Abbey Bar will be closed to the public on March 18th to accommodate "Speed Networking" Night!



## Directions to Appalachian Brewing Company (ABC):

**From I-83** - Use Exit 43, Second Street/PA State Capitol, follow ramp to Paxton Street and turn right onto Paxton Street. Proceed to traffic light at Cameron Street and turn left onto Cameron Street. Follow approximately 2/3 mile to ABC on the left. Parking is available in the parking lot behind ABC, accessible from Walnut Street.

**From I-81N** - Use Exit 67A to US-22 East toward PA-230/Harrisburg/Cameron Street. Follow North Cameron Street approximately 3 miles to ABC on the right. Parking is available in the parking lot behind ABC, accessible from Walnut Street.

**From I-81S** - Use Exit 67B to US-22 East toward PA-230/Harrisburg/Cameron Street. Follow North Cameron Street approximately 3 miles to ABC on the right. Parking is available in the parking lot behind ABC, accessible from Walnut Street.